





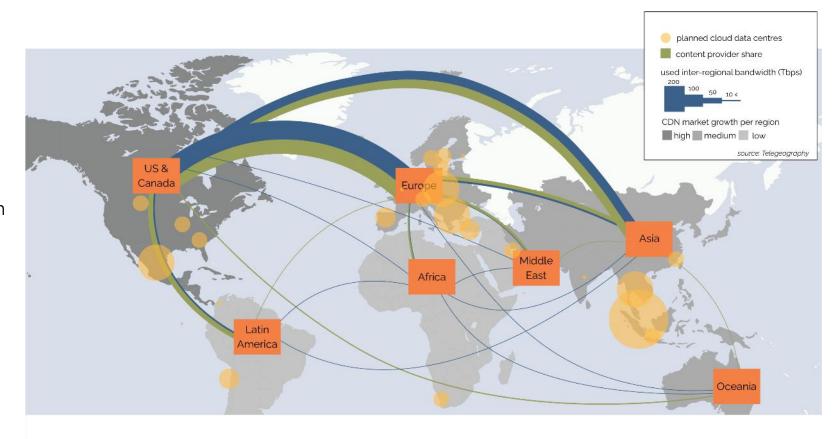
Our ambition & strategy

We build and operate the mission critical digital network infrastructure that enables our customers growth today and in the future.



# Uniquely positioned to serve the growing demand for connectivity

- We understand organizations' needs for scalable and secure network services. That's why our approach goes beyond conventional telco hubs and routes.
- We strategically invest in extending our network to reach the edge of the European continent through diversified routes.
- We want to ensure our customers can benefit from multiple protection and diversity options, which in turn provide extremely high levels of availability and security.



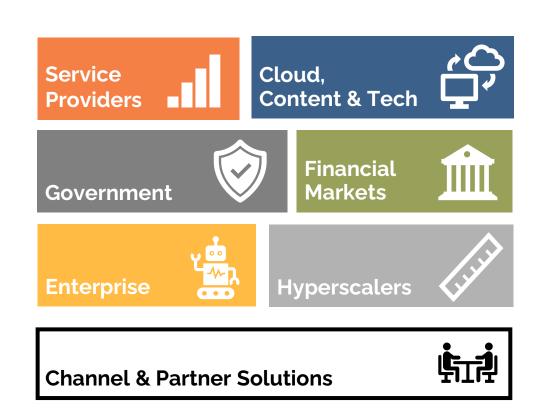


## We build to serve our clients' needs

### The unique combination of infrastructure assets, commitment to invest and the expertise to deliver.

EXA Infrastructure is a partner with proven ability to deliver what enables customers' growth.

- 7 fully diversified Transatlantic Routes combining lowest latency with multiple routes and landing choice.
- 8 wholly owned subsea cables
- 270+ edge and network colocation sites.
- More than 500 PoPs.
- Connecting 37 Countries and 300+ cities.
- 166.000 km of fibre network.
- 220+ TB traffic transported on our network.
- <59ms New York London









## **EXA products & expertise for growth**

#### Infrastructure

- Unique and differentiated Dark Fibre routes
- Carrier grade long-haul fibre network
- Over 230 integrated network colocation amplifier sites
- G.652, G.655 and latest specification
- Low Loss fibre types

### **Transport**

- Largest dedicated transport network connecting Europe to North America
- 10 100 400G wavelengths
- MFN, ULL, Wavelength Services and Spectrum options
- Deterministic Ethernet with fixed routing
- Lowest latency route from London to New York
- 7 routes from Europe to America
- 8 wholly owned subsea cable segments

### Colocation

- Fully flexible colocation integrated into FXA network
- Build to suit
- 270+ Edge colocation sites

#### **Technical Services**

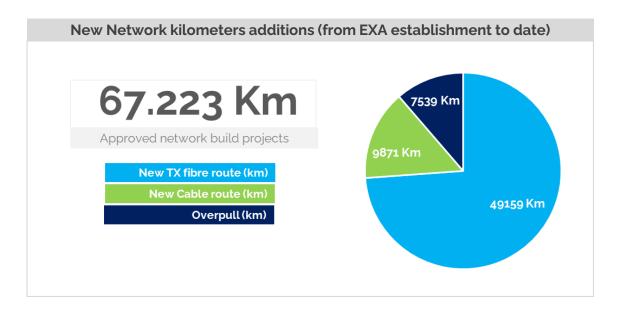
- +20 years' experience underpinning our customers' growth
- Project and Service Management
- First Line Maintenance and Spares Management
- Network Design and Installation services
- Subsea landing party agreements
- · CLS design, build and operate
- Hands and eye services

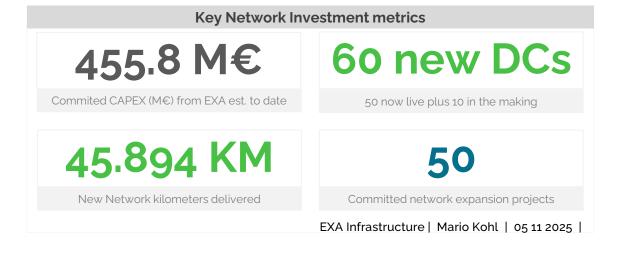
We enable digital economies by continuous investment in core assets with a long-term view on returns for customers.



## We build to serve our clients' needs

Bari-Crotone (Cable, TX) COMPLETED South Balkans (TX) COMPLETED Trans Adriatic Express (TAE) (Cable, TX) COMPLETED Barcelona Metro (Cable, TX) COMPLETED Barcelona- Bilbao (Cable, TX) IN PROGRESS Paris-Marseille (Cable, TX) COMPLETED COMPLETED Docklands-Brussels Express (Cable, TX) Slough-Paris Low Latency (TX) COMPLETED North Balkans Ph.1 and Ph.2 (TX) COMPLETED Lisbon South and North (TX) **COMPLETED** Crete Ph.1 and Ph.2 **COMPLETED** Docklands-Slough metro (Cable, TX) COMPLETED Milan-Zurich (Cable, TX) IN PROGRESS Channel Tunnel (Cable) COMPLETED Western France (TX) **COMPLETED** Barcelona-Marseille (TX) COMPLETED Palermo-Genoa (TX) COMPLETED IN PROGRESS Adriatic overpull (Cable) Genoa CLS & Genoa-Milan (Cable, TX) IN PROGRESS Mazara CLS IN PROGRESS Egypt WeConnect (TX) COMPLETED Dunant (TX) **COMPLETED** Havfrue (TX) COMPLETED Paris-Vienna (Cable) IN PROGRESS Amitie (TX) COMPLETED Sofia-Thessaloniki (Cable) IN PROGRESS SOCAR TX route (TX) IN PROGRESS Frankfurt - Basel - Zurich (Cable) IN PROGRESS Madrid-Zaragoza (TX) IN PROGRESS Paris-Dijon-Marseille (Cable) NEW Athens (Lavrio) CLS & FH/BH (CLS and Cable) NEW Ireland-UK (Cable) NEW Marea (TX) NEW Project Visegrád NEW



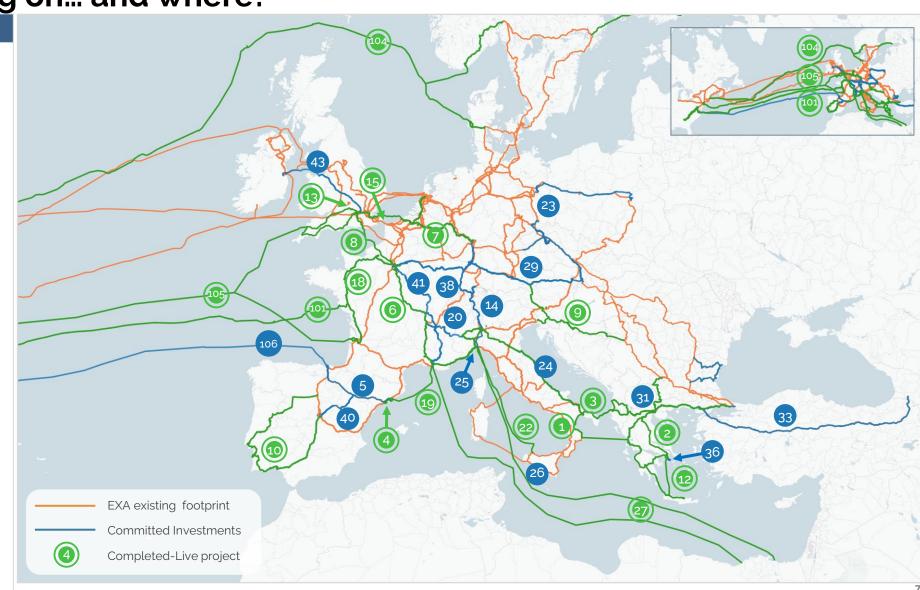




What's going on... and where?

#### **COMMITTED PROJECTS**

- 1. Bari-Crotone (Cable, TX)
- South Balkans (TX)
- Trans Adriatic Express (Cable, TX)
- 4. Barcelona Metro (Cable, TX)
- Barcelona-Bilbao (Cable, TX)
- 6. Paris-Marseille (Cable, TX)
- Docklands-Brussels Express (Cable, TX) Q&E North
- 8. Slough-Paris Low Latency (TX)
- North Balkans (TX)
- 10. Lisbon (TX)
- 12. Crete (TX)
- 13. Docklands-Slough metro (Cable, TX)
- 14. Milan-Zurich (Cable, TX)
- 15. Channel Tunnel
- 18. Western France (TX)
- Barcelona-Marseille (TX)
- 20. Lyon-Turin (TX)
- 22. Palermo-Genoa (TX)
- 23. Project Visegrád
- 24. Adriatic Overpull (Cable)
- 25. Genoa CLS & Genoa-Milan (Cable, TX)
- 26. Mazara CLS
- 27. Egypt WeConnect (TX)
- 29. Paris-Vienna (Cable)
- 31. Sofia-Thessaloniki (Cable)
- 33. SOCAR route (TX)
- Athens (Lavrio) CLS & FH/BH (CLS and Cable)
- 38. Frankfurt-Basel-Zurich (Cable)
- 40. Madrid-Zaragoza (TX)
- 41. Paris-Dijon-Marseille
- 43. Ireland-UK (Cable)
- 101. Dunant (TX)
- 104. Havfrue (TX)
- 105. Amitie (TX)
- 106. Marea (TX)





## **Transatlantic**

#### **Transatlantic PROJECTS**

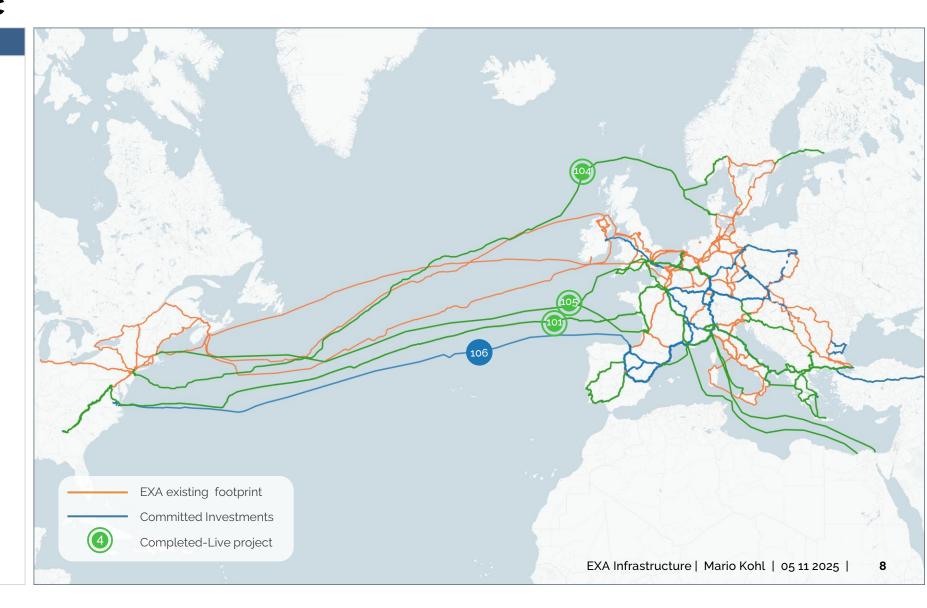
101. Dunant (TX)

104. Havfrue (TX)

105. Amitie (TX)

**106.** Marea (TX)

EXA Express EXA North EXA South





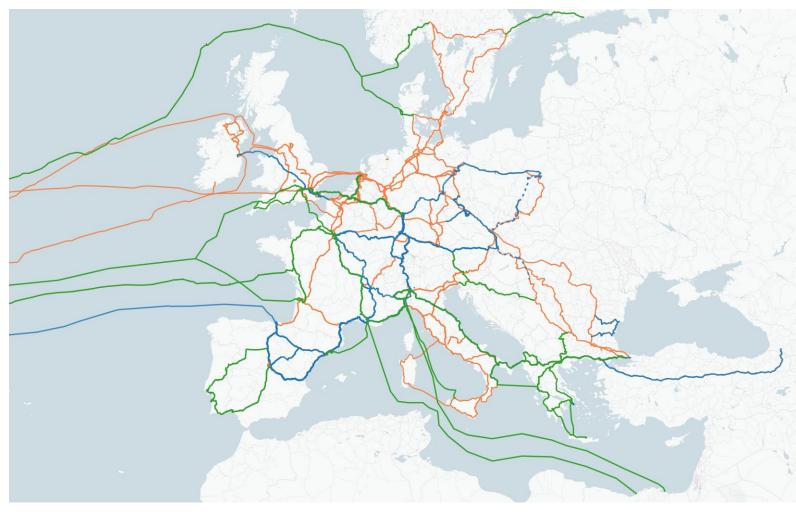
# Coping with growing bandwidth demands in the region

New G.652D cables, duct acquisitions, new ILAs, all available as dark fibre, spectrum or waves:

- Frankfurt Brussels London & **Amsterdam** - includes new subsea route (Q&E North)
- Frankfurt Strasbourg Paris
- Frankfurt Zurich & Basel Ring, options to extend diversely to Milan and Marseille
- Frankfurt Munich Vienna
- Berlin Warsaw
- Nuremberg Prague Dresden, new long haul fibre capability options to extend to Budapest and Warsaw

#### **New Transmission Route:**

Frankfurt-Berlin-Warsaw direct





## **Munich Metro Network**

